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South & East Lincolnshire Councils Partnership

# South and East Lincolnshire Councils Partnership

All Member Briefings  
June/July 2024

## Partnership-wide Leisure Operator Procurement

## Overview of the Presentation

- ❖ Introduction and Scene Setting
- ❖ Leisure Venues – Current Contract Positions (BBC/ELDC/SHDC)
- ❖ SELCP Leisure Operator Contract Alignment
- ❖ Contract Overview
- ❖ Procurement approach and indicative timeline

# Introduction



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- ❖ SELCP Alignment and Delivery Plan 2024/25 includes project actions to ‘develop a sub-regional leisure and culture offer’ by the end of Quarter 3.
- ❖ In considering the most appropriate scope and approach to a sub-regional leisure and culture offer - separate ‘solutions’ for the delivery of leisure and cultural services are being pursued.
- ❖ All leisure venue operations currently outsourced, through various contracts.
- ❖ Most of culture is delivered in-house, through various mechanisms to optimise cultural development opportunities.

# Leisure Venues - Current Contract Positions

BBC:

- ❖ Princess Royal Sports Arena (PRSA) ] lease break option March 2026
- ❖ Geoff Moulder Leisure Centre (GMLC) ] contract exp. end November 2026



# Leisure Venues - Current Contract Positions

ELDC:

- ❖ Meridian Leisure Centre, Louth (MLC)
- ❖ Horncastle Pool & Fitness Suite (HSP)
- ❖ new Station Leisure & Learning Centre, Mablethorpe (SLLC)
- ❖ Skegness Pool & Fitness Suite (SSP) + Altitude44 Highwires

] contract  
] option  
] from July  
] 2027



# Leisure Venues - Current Contract Positions

SHDC:

- ❖ Castle Sports Complex inc. Castle Pools (CSC) ] contract exp. end March 2026



Opportunity for partnership contract alignment occurs March 2026 – July 2027

# SELCP Leisure Operator Contract Alignment

## BBC:

- ❖ PRSA - 6yrs - Mar 2026 to Mar 2032 w +5yr ext option to 2037
- ❖ GMLC - 5.3yrs - Nov 2026 to Mar 2032 w +5yr ext option to 2037

## SHDC:

- ❖ Castle Pools - 4 mths Apr 2026-July 2026 (*until closure and replacement with...*)
- ❖ new H&Wb Hub – 5.75yrs - July 2026 to Mar 2032 w +5yr ext option to 2037
- ❖ (optional) South Holland Centre - Apr '26 to Mar 2032 w +5yr ext option to 2037

## ELDC:

- ❖ All 5 Venues - 4.75yrs - July 2027 to Mar 2032 w +5yr ext option to 2037

**Total 8 venues plus South Holland Centre as a variant (optional)**

# SELCP Leisure Operator Contract overview

- ❖ Single operator selected
- ❖ 3 contracts – 1 with each sovereign council
- ❖ Using Sport England standard form of specification & contract with bespoke adjustments
- ❖ All contracts prepared the same for consistency and effective contract management
- ❖ Contract drafting assumes contract payment in favour of Council
- ❖ All current arrangements protected, e.g. minimum opening hours etc
- ❖ Flexibility for ‘additional commissions’ e.g. fixed term community sport/physical activity/health intervention projects etc. if Council’s so wish.
- ❖ Venue R&M responsibility:
  - New/redeveloped venues - Operator responsible on full R&I basis
  - Older venues - Operator responsible for PPM and Re-dec for life of contract. Council responsible for end of life replacement items.



# Procurement Approach & Indicative Timeline



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- ❖ Competitive Procedure with Negotiation
  - ❖ Tender advertised: October 2024.
  - ❖ Selection Questionnaire stage: mid-October to mid-November 2024 (4 weeks)
  - ❖ Selection Questionnaire evaluation: December 2024
  - ❖ Invitations to Tender issued: January 2025
  - ❖ Return of Tenders: March 2025 (minimum 10 weeks)
  - ❖ Evaluate Tenders: April 2025
  - ❖ Reports to Cabinet / Exec Board: May 2025 (provisional)
  - ❖ Finalists' Selection: May 2025
  - ❖ Negotiations: June / July 2025
  - ❖ Final Tenders: July / August 2025
  - ❖ Evaluate Final Tenders: September 2025
  - ❖ Reports to Cabinet / Exec Board: October/November 2025 (provisional)
  - ❖ Award Contract: December 2025
  - ❖ Phased contract commencements from March 2026



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- ❖ All Member briefings June / July 2024
- ❖ Joint Task & Finish Scrutiny: July to September 2024 (provisional)

Thank you for listening  
Questions & Discussion

Mark Humphreys, Head of Special Projects – Leisure | [mark.humphreys@e-lindsey.gov.uk](mailto:mark.humphreys@e-lindsey.gov.uk) | 07468 358 628